

## Message Text

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ORIGIN EB-11

INFO OCT-01 ARA-16 ISO-00 OPIC-12 SPC-03 AID-20 NSC-10

RSC-01 CIEP-02 TRSE-00 SS-15 STR-08 OMB-01 CEA-02

CIAE-00 COME-00 FRB-02 INR-10 NSAE-00 XMB-07 LAB-06

SIL-01 /128 R

DRAFTED BY EB/IFD/OIA:FWMAERKLE

APPROVED BY EB/IFD/OIA:MKENNEDY

ARA/BC: AISACCS

OPIC:GC - PRGILBERT (INFO)

----- 067231

R 261237Z SEP 73

FM SECSTATE WASHDC

TO AMEMBASSY SANTIAGO

C O N F I D E N T I A L STATE 191337

E.O. 11652: GDS

TAGS: EIND, CI

SUBJ: US COMMERCIAL INTERESTS IN CHILE

REF: A) SANTIAGO 4369

B) SANTIAGO 4417

C) STATE 187537

1. DEPARTMENT CONVEYED INFORMATION CONTAINED IN REFTELS A AND B TO INTERVENED AMERICAN FIRMS WHICH DO NOT HAVE OPIC COVERAGE. POSITION OF OPIC-COVERED FIRMS DISCUSSED IN REFTEL C.

2. FOLLOWING FIRMS EXPRESSED APPRECIATION FOR INFORMATION BUT DID NOT INDICATE WHAT ACTION, IF ANY, THEY PLAN TO TAKE AT THIS TIME RE THEIR CHILEAN INVESTMENTS: GENERAL CABLE, GENERAL ELECTRIC, TEXTRON, IRECO CHEMICAL, INTERNATIONAL BASIC ECONOMY CORPORATION (IBEC), RCA, CORNING GLASS, AND PPG INDUSTRIES. (LATTER TWO FIRMS REPORT OWENS - ILLINOIS  
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DOES NOT HAVE AN INTEREST IN CRISTALERIAS DE CHILE AS HAD

BEEN REPORTED BY EMBASSY IN REFTEL B-)

3. FOLLOWING FIRMS HAD SPECIFIC COMMENTS;

A) PHELPS-DODGE INTERNATIONAL EXECUTIVE COMMITTEE  
CHAIRMAN DR. EUGENIO CASTILLO, WHO IS ALSO PRESIDENT OF  
CHILEAN SUBSIDIARY, SAID NEW PLANT MANAGER ALFONSO ASSADI  
TOOK CONTROL OF PLANT ON SEPTEMBER 15, FOLLOWING BRIEF  
SKIRMISH BETWEEN ARMY AND "EXTREMISTS" WHICH ONLY DAMAGED  
OFFICES. PRODUCTION  
SCHEDULED TO START AGAIN SEPTEMBER 21. CASTILLO PLANS  
TO VISIT CHILE SOON.

B) GENERAL TIRE(GT) VICE PRESIDENT INTERNATIONAL SALES  
REPORTED THAT GT SENIOR TECHNICAL REPRESENTATIVE REMAINED  
IN CHILE. PREVIOUS PLANT MANAGERS NOW IN EFFECTIVE  
CONTROL. GT HOME OFFICE EXPECTS TO SEND REPRESENTATIVE  
TO CHILE SOON.

C) MOTION PICTURE EXPORT ASSOCIATION (MPEA) VICE  
PRESIDENT SAID THAT, ON INSTRUCTIONS FROM JUNTA PRESIDENT  
AND INTERIOR MINISTER, CHILEAN EMBASSY ASKED MPEA TO  
SEND SOME MAJOR AMERICAN FILMS TO CHILE. JUNTA INTENDS  
THAT THESE FILMS HELP SYMBOLIZE ITS DETERMINATION TO  
"NORMALIZE" DOMESTIC SITUATION. MPEA WILLING TO RELAX  
1 1/2 YEAR FILM EXPORT EMBARGO OF CHILE AND TO SEND IN  
15 FILMS IF JUNTA LIFTS INTERVENTION OF LOCAL SUBSIDIARIES  
AND ALLOWS OLD MANAGERS TO RESUME CONTROL. MPEA WILL  
SEND ROBERT CORKERY TO SANTIAGO AS ITS REPRESENTATIVE.

D.) CROWN CORK AND SEAL CORP. PRESIDENT AND CHAIRMAN  
JOHN CONNELLY PLANS TO VISIT CHILE OCTOBER 7 OR 8 TO  
REVIEW SITUATION. RUSH

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** INVESTMENTS, INVESTORS, BUSINESS FIRMS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 26 SEP 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** collinp0  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** FWMAERKLE  
**Enclosure:** n/a  
**Executive Order:** GS KENNEDY  
**Errors:** N/A  
**Film Number:** n/a  
**From:** STATE  
**Handling Restrictions:** n/a  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
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**Previous Handling Restrictions:** n/a  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** US COMMERCIAL INTERESTS IN CHILE  
**TAGS:** EIND, CI  
**To:** SANTIAGO  
**Type:** TE  
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